

## Financial Services

Buying through financing conserves working capital, allowing you to acquire a single truck or a fleet without a substantial cash outlay. Financial solutions can be structured to meet your individual cash flow requirements.

### WHY LEASE?

- No large cash outlays
- No additional debt on the balance sheet
- Guaranteed maintenance/ high truck availability
- Low monthly payments
- Lowest contract cost
- Maximum tax benefits
- Delayed ownership decision
- No long-term acquisition commitment
- Short or long-term leasing

## Operator Training

### PROGRAM INCLUDES:

- Qualified Instructor Narration
- Instructional Materials
- Written Tests in English or Spanish
- Safety Videos
- Hands-On Driving and Testing
- Operator Training Certificate
- A "Quality" 4-Hour Program

### BENEFITS:

- Meets OSHA requirements for lift truck operator training
- Increase safety skills of operators making your operation safer, more productive, and more cost-effective
- Help create an injury-free work environment
- Reduce product damage and accidents
- Reduce lift truck downtime



**PACIFIC**  
Material Handling Solutions, Inc.

Committed to You, 24 / 7 / 365

### CORPORATE

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## History

Pacific Material Handling Solutions, Inc. (PMHSI) was founded in 1993 and is a privately owned fleet management and material handling dealership headquartered in Hayward, CA. We have branch operations throughout Northern California, Oregon and Washington.

We are a company which values education because we believe education stimulates imagination. It is this imaginative atmosphere that stimulates the development of new ideas, skills, products and processes to provide real solutions to our customers. Execution of real solutions improves performance and sustainability for our customers. We operate within a structured environment with well thought out policies and processes to ensure consistent results. We are committed to growing our business, providing quality benefits and opportunities for our associates. We promote social responsibility and give back to our local communities. At Pacific Material Handling Solutions, Inc. we provide the highest level of excellence in customer satisfaction.

## PMHSI

- Provides total fleet management;
- Sells, rents, and leases new and used forklift trucks;
- Provides rental forklift trucks on a daily, weekly or monthly basis;
- Sells Allied Products such as batteries, chargers, and warehouse equipment;
- Sells parts and provides on-site and preventative maintenance service to companies that require high quality and expert service.
- Financial Services
- Operator Training



## Parts Department

We maintain a large inventory of parts at our service centers to fulfill your immediate needs.

Greater personal attention and quality service to our customers make us your one stop shop for all of your forklift parts. We want to earn your business - ***Our focus is YOU.***



## Service Department

Whether you have one lift truck or a fleet of equipment, our service department can help you spend less time worrying about your fleet and more time on growing your business.

We've got you covered with 24/7 service support. We have trained mobile technicians who offer round-the-clock service on most makes and models.

Our objective is to reduce your operational cost so you can increase your profits.

## VALUE PROPOSITION

*We focus on listening to our customers. We are committed to integrity, high customer satisfaction and long-term relationships with companies that need cost-effective solutions to their material handling needs.*

*We will reduce your operational costs through a full Fleet Management approach.*

*We offer the best products, including the Yale line of lift trucks, unmatched parts and technical service support.*



- Factory Certified Technicians
- Expert Service for All Major Brands

- Cost Effective Service Plans
- Fast Response 24 Hours Every Day